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TOTAL UNIT INVENTORY

100+ UNIT PROPERTIES: **70,636**

10+ UNIT PROPERTIES: **99,972**

Q1 2023 Sales Stats

100+ Units

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\$287M (Q1 2022)
-- y-o-y

Transaction Volume

\$32M

\$95M (Q1 2022)
-66.5% y-o-y

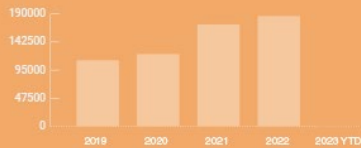
10-99 Units

100+ Units

Avg Sales Price Per Unit

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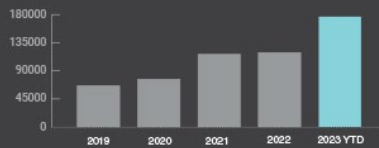
\$158,559 (Q1 2022)
-- y-o-y



10-99 Units

\$176,157

\$137,234 (Q1 2022)
28.4% y-o-y



Avg Price/SF

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\$266.74 (Q1 2022)
-- y-o-y

\$219.66

\$175.97 (Q1 2022)
24.8% y-o-y



Avg Year Built

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1984 (Q1 2022)

1969

1962 (Q1 2022)

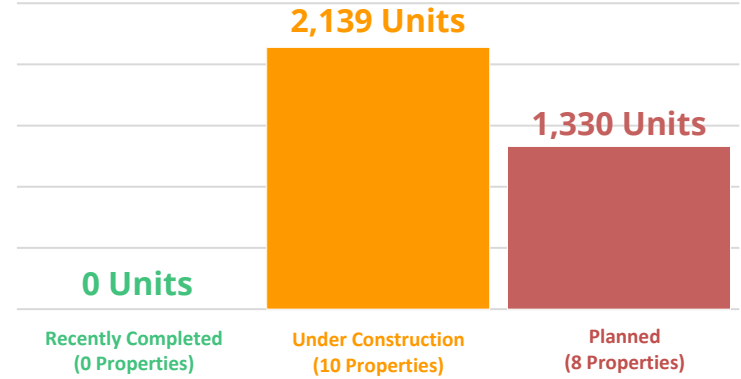
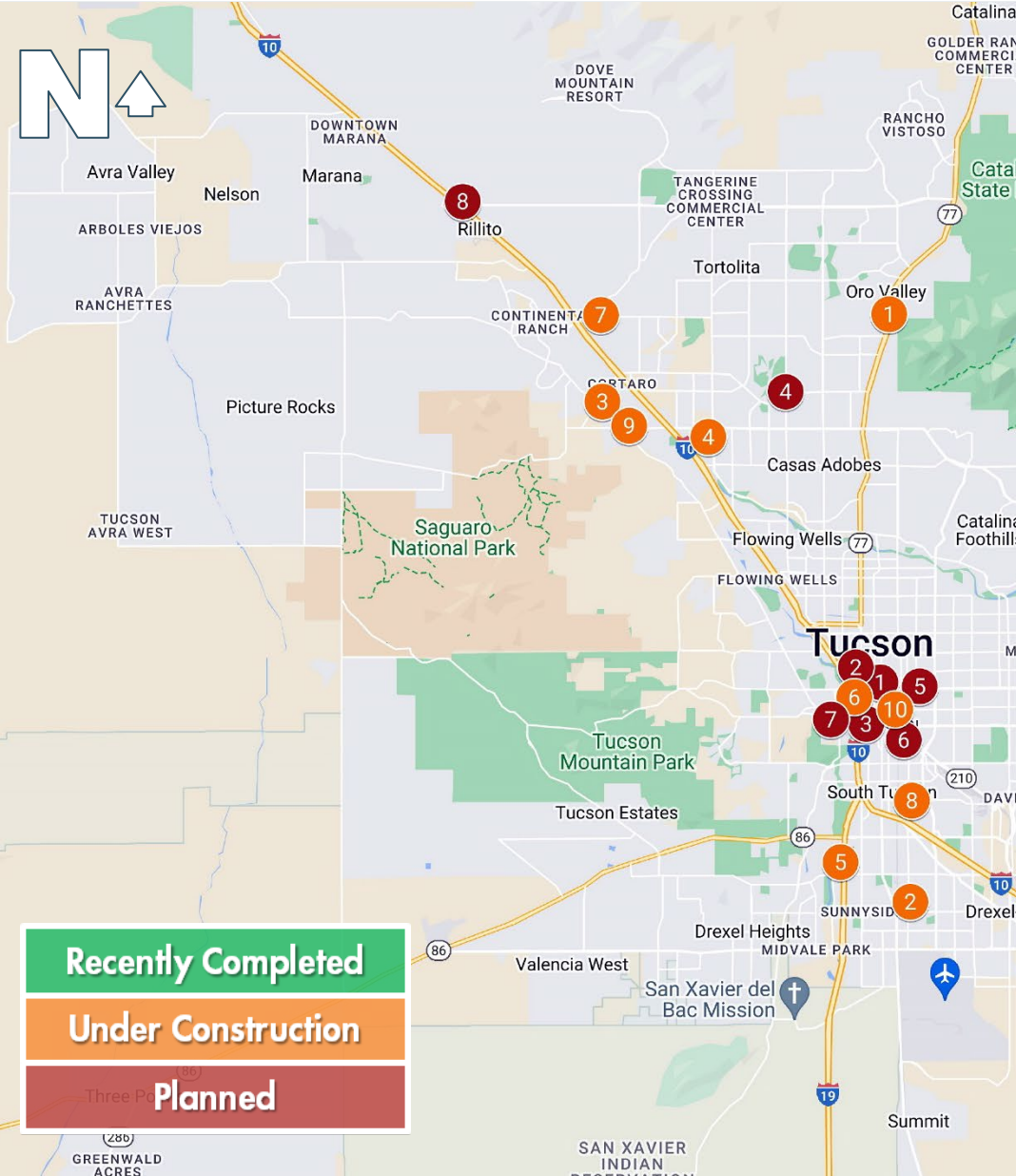
100+ UNIT PROPERTIES | Q1 2023 TRANSACTIONS BY YEAR BUILT

	Avg Price/Unit	Avg Price/SF	# of Transactions
2010+	--	--	--
2000 -09	--	--	--
1990 -99	--	--	--
1980 -89	--	--	--
Pre-1980	--	--	--

10-99 UNIT PROPERTIES | Q1 2023 TRANSACTIONS BY YEAR BUILT

	Avg Price/Unit	Avg Price/SF	# of Transactions
2010+	--	--	--
2000 -09	\$169K	\$183	1
1990 -99	--	--	--
1980 -89	\$110K	\$143	1
Pre-1980	\$186K	\$248	6

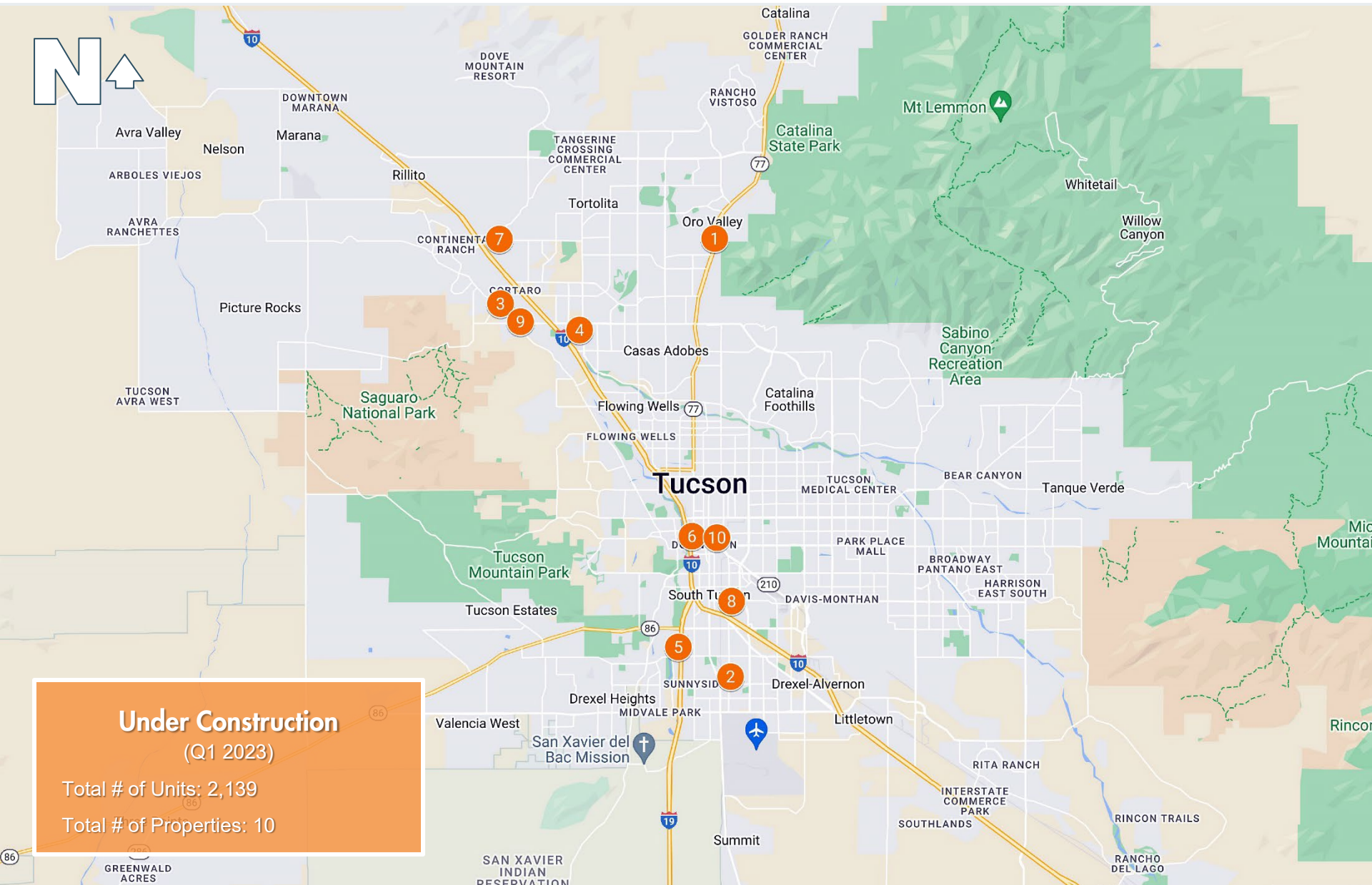
TUCSON MSA CONSTRUCTION PIPELINE – Q1 2023



Recently Completed

Under Construction

Planned



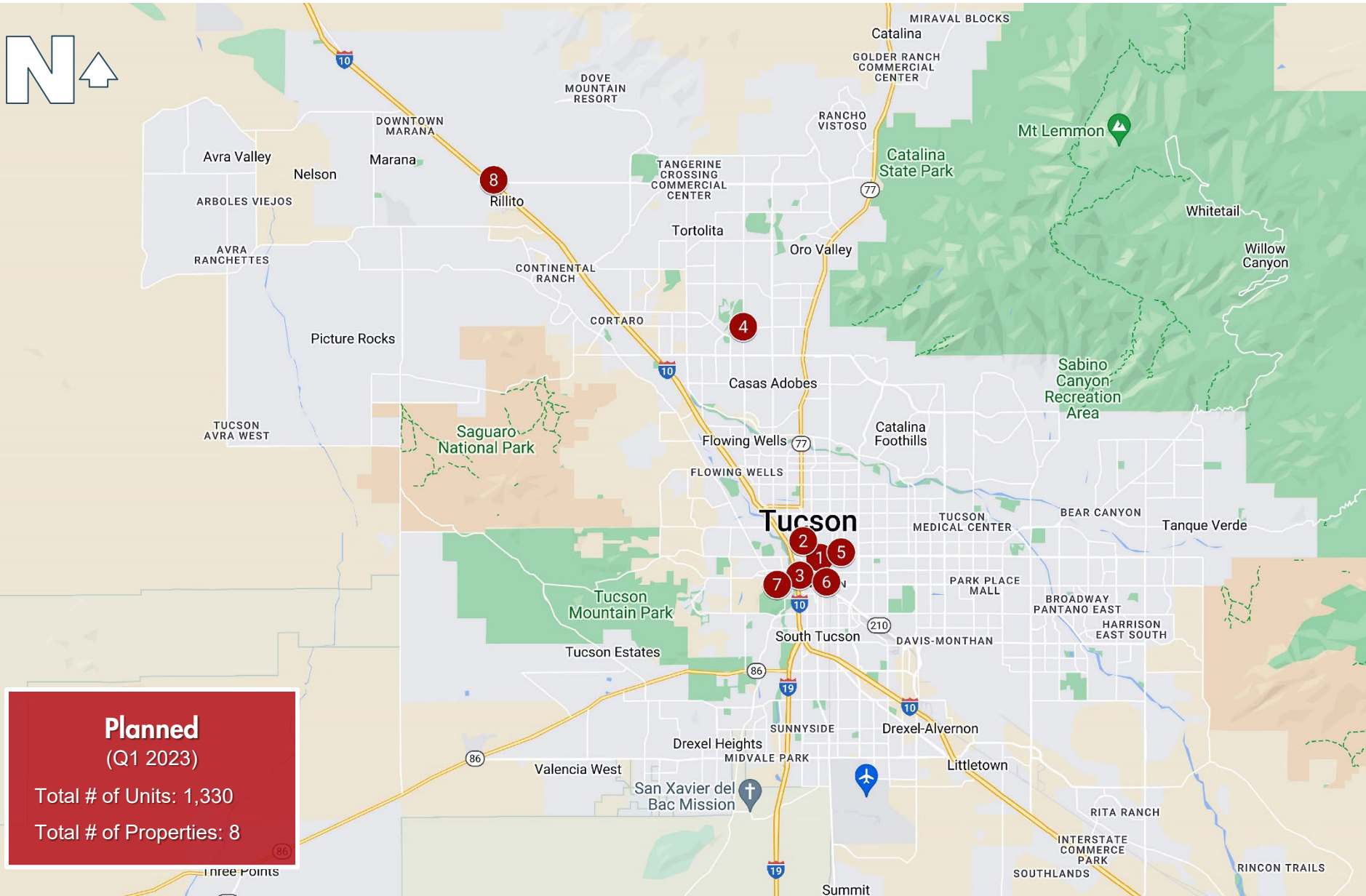
Under Construction
(Q1 2023)

Total # of Units: 2,139

Total # of Properties: 10

UNDER CONSTRUCTION (50+ UNIT PROPERTIES)

Property Name	Address	Units	Permit Date	Developer
1 Linda Vista	375 East Linda Vista Blvd	64	07/01/2022	Aerie Development
2 Rio Mercado	5489 South Park Avenue	107	11/30/2021	Moore, Gregory Eric
3 Album Marana	7760 North Silverbell Road	141	01/01/2022	Greystar
4 Alexander, The	3915 West Aerie Drive	209	09/01/2022	Sears Financial
5 Tucson Landing	4570 South Landing Way	210	01/02/2023	HCW Development
6 Presidio Palms	475 North Granada Avenue	212	02/01/2023	Sterling Real Estate Partners
7 Encantada Twin Peaks	6355 Marana Center Blvd	285	09/01/2022	HSL Properties
8 Cabana Bridges	1102 East 36th Street	288	05/31/2022	Greenlight Communities
9 Place at Silverbell Gateway, The	7430 North Silverbell Road	300	03/01/2022	MC Companies
10 Opus on 4th	213 North 4th Avenue	323	11/25/2022	Opus Group, The
Total Under Construction		2,139		



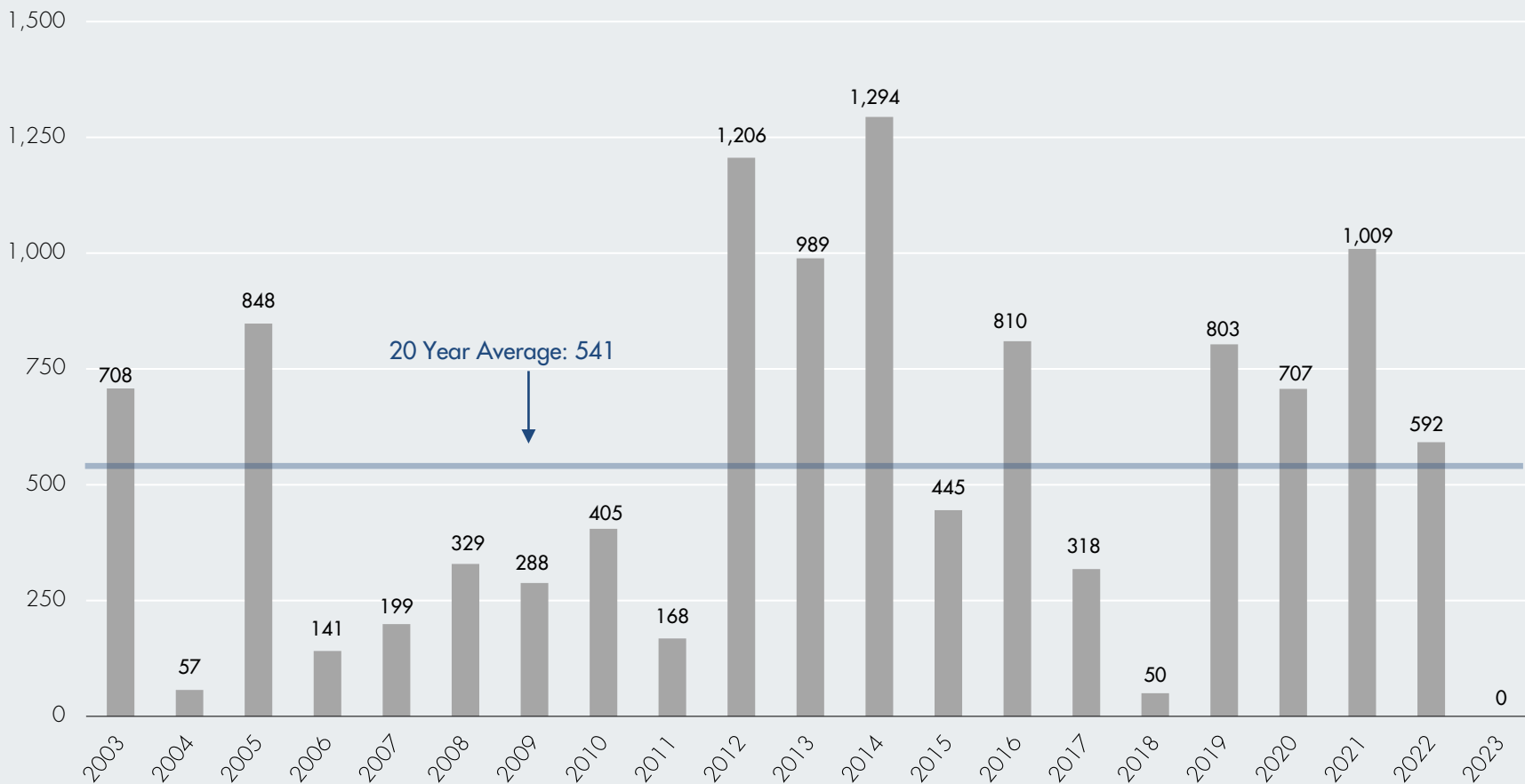
Planned
(Q1 2023)
Total # of Units: 1,330
Total # of Properties: 8

PLANNED (50+ UNIT PROPERTIES)

Property Name	Address	Units	City	Developer
1 Trinity, The	400 East University Blvd	58	Tucson	R + R Develop
2 Cascade	1346 North Stone Avenue	70	Tucson	COPE Community Services
3 Presidio Palms Phase II	475 North Granada Avenue	154	Tucson	Sterling Real Estate Partners
4 Arroyo Verde	NEC North La Cholla Blvd & West Old Magee Trail	156	Tucson	MC Companies
5 Hub V, The	1001 North Park Avenue	161	Tucson	Core Spaces
6 Corbett Building	340 North 6th Avenue	192	Tucson	Stiteler, Scott
7 Bautista, The	165 South Linda Avenue	256	Tucson	Gadsden Company, The
8 Arise Mandarinina	North Mandarinina Blvd & West Tangerine Road	283	Marana	Family Development
Total Planned		1,330		

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 10+ UNIT PROPERTIES: **99,972**
 100+ UNIT PROPERTIES: **70,636**

PRE-LEASE ABSORPTION RATE
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Units/Property/Month
(Q1 2023 Avg)



Leading Multifamily Brokerage Team in the Western US

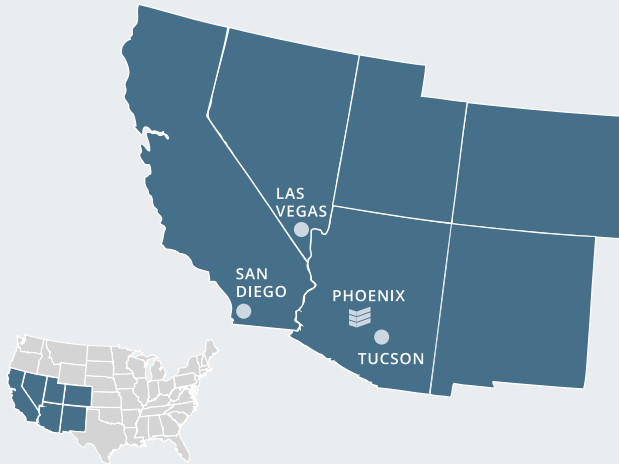
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SEASONED ADVISORS WITH REGIONAL INSIGHT

COLLABORATION & COOPERATION

Apartment Brokerage & Advisory Firm

ABI Multifamily is a brokerage and advisory services firm that focuses exclusively on apartment investment transactions. The experienced advisors at ABI Multifamily have completed billions of dollars in sales and thousands of individual multifamily transactions.



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