

EXECUTIVE SUMMARY INFOGRAPHIC

TUCSON MSA | MULTIFAMILY

Q2 2022 | 5+ Unit Properties Overview

Tucson MSA (lverview	(5+ Unit	Properties)
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Total Population 1,047,279 2019 ACS 1-Year Estimates

Unemployment Rate (%)

3.3%

as of May 2022

Employment Growth (%)

3.2%

as of May 2022

Median HH Income

\$55,023

Per Capita Income

2020 ACS 5-Year Estimate

2020 ACS 5-Year Estimate

\$30,747

\$379M

\$138,071

\$208.56

Transaction Volume

\$248M (Q2 2021)

Avg Price/Unit

\$131,124 (Q2 2021)

Avg Price/SF

\$160.24 (Q2 2021)

AVG Rent/Occupancy (5+ Unit Properties)

Q2 2022

Q2 2021

Increase / Decrease

\$1,257

\$1,062

+\$195

96.0%

96.4%

New Construction (50+)*

Avg Rent y-o-y (All Units)

Avg Occupancy Rate y-o-y

Delivered | Avg Absorption

55 Units | 21 Units / Property / Month

Under Construction

1,096 Units

Planned Projects

2,265 Units

Total Inventory

50+ Units 69.826

5-49 Units

17,864

Total Units

87,690

Q2 2022 Sales Stats

50+ Units

\$208M (Q2 2021)

+62.6% y-o-y

Transaction Volume

\$40M (Q2 2021) -0.5% y-o-y

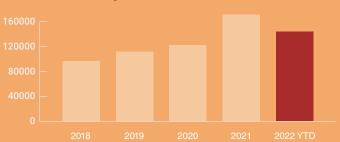


50+ Units

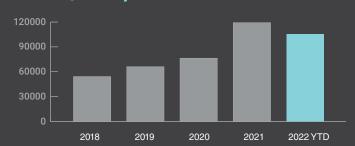
Avg Sales Price Per Unit

5-49 Units

\$143,369 \$147,240 (Q2 2021) -2.6% y-o-y



\$105,343





\$166.26 (Q2 2021) +29.7% y-o-y

Avg Price/SF

\$135.06 (Q2 2021)

+20.9% y-o-y



1981

1982 (Q2 2021) Avg Year Built



Top Q2 2022 (50+) Sales by Price/Unit



San Xavier Casitas Portfolio Tucson, 426 Units \$91,250,000 \$214,202/unit \$229.88/SF **Built 1980**



Equinox on Prince Tucson, 114 Units \$21,100,000 \$185,088/unit \$293.65/SF **Built 1964**



American Village Tucson, 56 Units \$10,175,000 \$181,696/unit \$233.70/SF **Built 1964**

Top Q2 2022 (5-49) Sales by Price/Unit



Sonoran on 9th Tucson, 26 Units \$5,300,000 \$203,846/unit \$225.32/SF **Built 1969**



709 North 6th Avenue Tucson, 5 Units \$1.015.000 \$203,000/unit \$258.07/SF **Built 1900**



710 North 6th Avenue Tucson, 5 Units \$1,015,000 \$203,000/unit \$253.75/SF **Built 1907**

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