



TUCSON MSA | MULTIFAMILY

YE 2022 | 10+ Unit Properties Overview

Tucson Overview (10+ Unit Properties) Total Population 1,059,178		
2022*		
Unemployment Rate (%) YE 2022*	3.4%	
Employment Growth (%) YE 2022*	2.1%	
Median HH Income	\$63,611	
GDP Per Capita	\$49,593	
Transaction Volume \$1.83B (YE 2021) -15.0% y-o-y	\$1.55B	
Avg Price/Unit \$157989 (YE 2021) +9.4% v-o-v	\$172,821	

AVG Rent/Occupancy (10+ Unit Properties)			
YE 2022	YE 2021	Increase / Decrease	
\$1,273 Avg Rent y-o	\$1,187 -y (All Units)	+\$86	
94.0% Avg Occupan	96.4% cy Rate y-o-y		

New Construction (10+)**

Delivered | Avg Absorption 592 Units | 24 Units / Property / Month

Under Construction 800 Units

Planned Projects
2,297 Units

Total Inventory

100+ Units 71,389

10-99 Units 29,315

Total Units 100,704

** Project: Figures based on when total projects are delivered

Forcasted.

\$201.01 (YE 2021)

Avg Price/SF

YE 2022 Sales Stats

\$246.98

Q4 2022



\$1.34B

\$1.50B (YE 2021) -10.1% y-o-y

Q4 2022 \$327M

Transaction Volume

\$208M

\$331M (YE 2021) -37.0% y-o-y

Q4 2022 **\$23M**



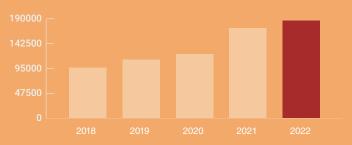
100+ Units

Avg Sales Price Per Unit

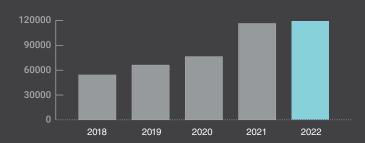
10-99 Units

\$185,917

\$171,749 (YE 2021) +8.2% y-o-y



\$118,793 \$115,984 (YI +2.4% y-o-y





\$267.87

\$213.47 (YE 2021) +25.5% y-o-y Avg Price/SF

\$164.28 \$159.14 (YE 2021)

+3.2% y-o-y



1982

1988 (YE 2021 **Avg Year Built**



Top YE 2022 (100+) Sales by Price/Unit



Sol y Luna Apartments Tucson, 340 Units \$197,848,288 \$581,907/unit \$443.06/SF Built 2014



Mission Antigua Apartments Tucson, 248 Units \$59,000,000 \$237,903/unit \$287,92/SF Built 1989



Paseo Del Sol Tucson, 152 Units \$33,650,000 \$221,382/unit \$201.26/SF Built 1994

Top YE 2022 (10-99) Sales by Price/Unit



Convent Apartments Tucson, 12 Units \$3,500,000 \$291,667/unit \$406.65/SF Built 1912



Sahuaro Point Villas Tucson, 20 Units \$5,750,000 \$287,500/unit \$164.47/SF Built 2005



Redondo Tower Tucson, 96 Units \$27,000,000 \$281,250/unit \$299.49/SF Built 1962

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