









View our interactive construction pipeline at: abimf.com/report/tucson-construction-pipeline

RYAN KIPPES

VICE PRESIDENT AZ Lic # 520.265.1895

ryan.kippes@abimultifamily.com SA660419000 **DESIREE PALMER**

VICE PRESIDENT AZ Lic # 520.265.1993

desiree.palmer@abimultifamily.com SA682872000



TOTAL UNIT INVENTORY 5+ UNIT PROPERTIES: 87,690 50+ UNIT PROPERTIES: 69,826 Q2 2022 Sales Stats **Transaction Volume** +62.6% y-o-y 50+ Units Avg Sales Price Per Unit \$105,343 \$83,881 (Q2 2021) +25.6% y-o-y \$147,240 (Q2 2021) -2.6% y-o-y Avg Price/SF 1981 Avg Year Built 1982 1960 (Q2 2021)

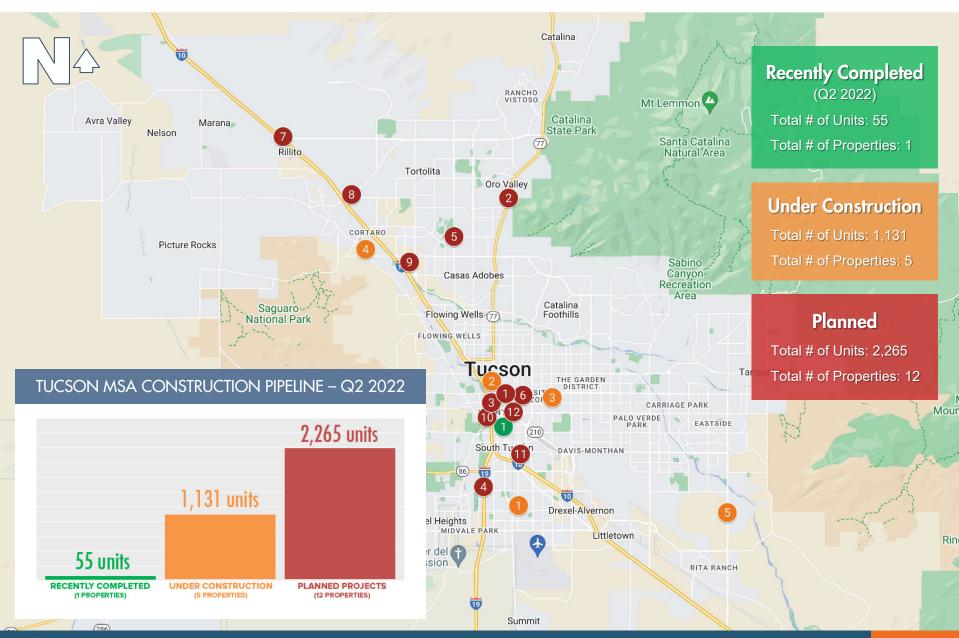
50+ UNIT PROPERTIES | Q2 2022 TRANSACTIONS BY YEAR BUILT

	Avg Price/Unit	Avg Price/SF	# of Transactions	
2010+				
2000-09	\$92K	\$99	2	
1990-99				
1980-89	\$167K	\$234	5	
Pre-1980	\$120K	\$209	6	

5-49 UNIT PROPERTIES | Q2 2022 TRANSACTIONS BY YEAR BUILT

	Avg Price/Unit	Avg Price/SF	# of Transactions
2010+			
2000-09	\$154K	\$1 <i>57</i>	1
1990-99			
1980-89	\$90K	\$148	10
Pre-1980	\$136K	\$194	13







RECENTLY COMPLETED (50+ UNIT PROPERTIES)

Property Name	Address	Units	Completion Date	Developer
1 Flash, The	834 South 6th Avenue	55	4/30/2022	Central Barrio Development
RECENTLY COMPLETED (2022 YTD)		300		

UNDER CONSTRUCTION (50+ UNIT PROPERTIES)

Property Name	Address	Units	Permit Date	Developer
1 Rio Mercado	5489 South Park Avenue	107	11/30/2021	Moore, Gregory Eric
2 Gateway	338 West Drachman Street	120	8/22/2021	La Frontera Center
3 Benedictine, The	800 North Country Club Road	292	3/6/2020	Rulney, Ross
4 Place at Silverbell Gateway, The	7430 North Silverbell Road	300	3/1/2022	MC Companies
5 Encantada Saguaro National	5750 South Houghton Road	312	4/1/2021	HSL Properties
TOTAL UNDER CONSTRUCTION		1,131		

Tucson Office: 3360 N. Country Club Road, Tucson, AZ 85716



PLANNED (50+ UNIT PROPERTIES)

1 Trinity, The	400 East University Blvd	58	Planned	R + R Develop
2 Oro Valley Villas	East Linda Vista Blvd & North Oracle Road	64	Planned	Aerie Development
3 Suites On Scottsdale	475 North Granada Avenue	85	Planned	Sterling Real Estate Partners
4 Tucson Landing	4570 South Landing Way	100	Planned	HCW Development
5 Arroyo Verde	NEC N La Cholla Blvd & W Old Magee Trail	156	Planned	MC Companies
6 Hub V, The	1001 North Park Avenue	161	Planned	Core Spaces
7 Alexander, The	3915 West Aerie Drive	209	Planned	Sears Financial
8 Bautista, The	West Cushing Street & South Linda Avenue	253	Planned	Gadsden Company, The
9 Arise Mandarina	North Mandarina Blvd & West Tangerine Road	283	Planned	Family Development
10 Marana Encantada	West Linda Vista Blvd & West Twin Peaks Road	285	Planned	HSL Properties
11 Cabana Bridges	1102 East 36th Street	288	Planned	Greenlight Communities
12 Opus on 4th	213 North 4th Avenue	323	Planned	Opus Group, The
TOTAL PLANNED		2,265		



TOTAL UNIT INVENTORY

5+ UNIT PROPERTIES: 87,690
50+ UNIT PROPERTIES: 69,826

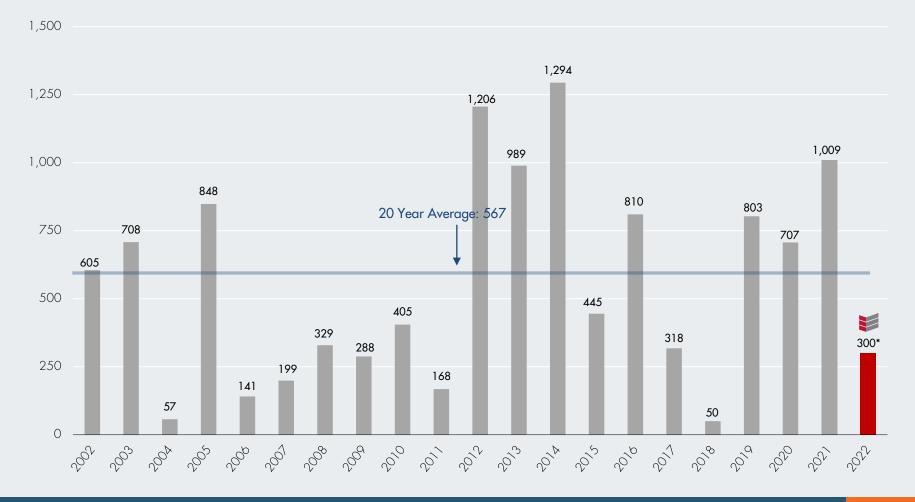
PRE-LEASE ABSORPTION RATE

Units/Property/Month (Avg)



* Project Units Delivered (YTD)

Based on when total projects
are delivered, not as individual
buildings/units are delivered





Leading Multifamily Brokerage Team in the Western US

200+ YEARS OF COMBINED MULTIFAMILY BROKERAGE EXPERIENCE
SEASONED ADVISORS WITH REGIONAL INSIGHT
COLLABORATION & COOPERATION

Apartment Brokerage & Advisory Firm

ABI Multifamily is a brokerage and advisory services firm that focuses exclusively on apartment investment transactions.

The experienced advisors at ABI Multifamily have completed billions of dollars in sales and thousands of individual multifamily transactions.

TUCSON OFFICE

LAS VEGAS SAN DIEG O PHOE NIX TUCS ON

RYAN KIPPES

VICE PRESIDENT

520.265.1895

ryan.kippes@abimultifamily.com AZ Lic #SA660419000

DESIREE PALMER

VICE PRESIDENT

520.265.1993

desiree.palmer@abimultifamily.com
AZ Lic #\$A682872000

PHOENIX HQ

5227 N. 7th Street Phoenix, AZ 85014

602.714.1400

LAS VEGAS OFFICE

5940 S. Rainbow Blvd. Las Vegas, NV 89118

702.820.5660

SAN DIEGO OFFICE

1012 Second Street, Ste. 100 Encinitas, CA 92024

858.256.5454

TUCSON OFFICE

3360 N. Country Club Road Tucson, AZ 85716

520.265.1993

DISCLAIMER © 2022 ABI Multifamily | The information and details contained herein have been obtained from third-party sources believed to be reliable; however, ABI Multifamily has not independently verified its accuracy. ABI Multifamily makes no representations, guarantees, or express or implied warranties of any kind regarding the accuracy or completeness of the information and details provided herein, including but not limited to the implied warranties for a particular purpose. Interested parties should perform their own due diligence regarding the accuracy of the information. SOURCES: ABI Research / Bureau of Labor Statistics / Census Bureau / YARDI Matrix / Vizzda / US Chamber of Commerce / RED Comps / ARMLS