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**TOTAL UNIT INVENTORY**

 5+ UNIT PROPERTIES: **87,635**

 50+ UNIT PROPERTIES: **69,771**
**Q1 2022 Sales Stats**

50+ Units

**\$347M**

 \$209M (Q1 2021)  
 +66.3% y-o-y

**Transaction Volume**
**\$47M**

 \$35M (Q1 2021)  
 +32.1% y-o-y

5-49 Units

50+ Units

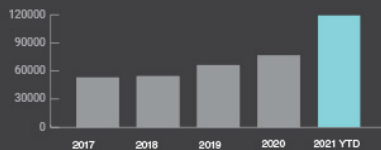
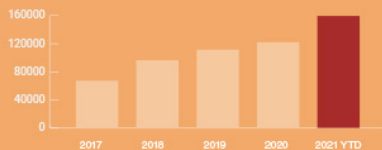
**\$158,951**

 \$99,559 (Q1 2021)  
 +59.7% y-o-y

**Avg Sales Price Per Unit**

5-49 Units

**\$118,959**

 \$75,163 (Q1 2021)  
 +58.3% y-o-y

**\$246.37**

 \$138.42 (Q1 2021)  
 +78.0% y-o-y

**Avg Price/SF**

**\$167.88**

 \$110.40 (Q1 2021)  
 +52.1% y-o-y

**1979**

 1979  
 (Q1 2021)

**Avg Year Built**
**1961**

 1964  
 (Q1 2021)

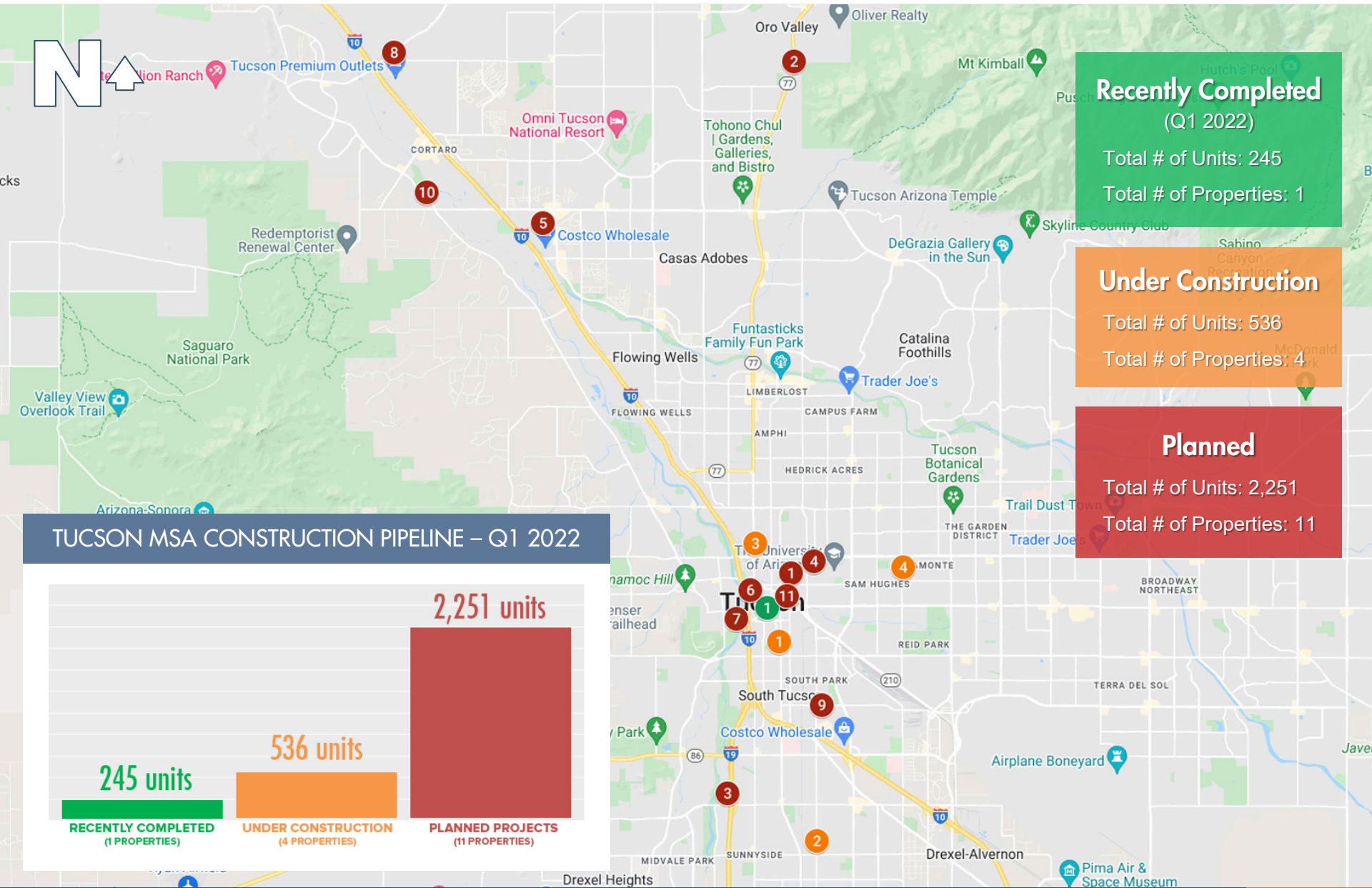
**50+ UNIT PROPERTIES | Q1 2022 TRANSACTIONS BY YEAR BUILT**

	Avg Price/Unit	Avg Price/SF	# of Transactions
2010+	--	--	--
2000-09	--	--	--
1990-99	\$221K	\$201	1
1980-89	\$155K	\$282	6
Pre-1980	\$153K	\$190	6

**5-49 UNIT PROPERTIES | Q1 2022 TRANSACTIONS BY YEAR BUILT**

	Avg Price/Unit	Avg Price/SF	# of Transactions
2010+	\$327K	\$183	1
2000-09	\$254K	\$157	2
1990-99	\$220K	\$139	1
1980-89	\$85K	\$141	2
Pre-1980	\$107K	\$176	21





### RECENTLY COMPLETED (50+ UNIT PROPERTIES)

Property Name	Address	Units	Completion Date	Developer
1 Flin, The	110 South Church Avenue	245	2/1/2022	HSL Properties
<b>RECENTLY COMPLETED (2022)</b>		<b>245</b>		

### UNDER CONSTRUCTION (50+ UNIT PROPERTIES)

Property Name	Address	Units	Permit Date	Developer
1 Flash, The	834 South 6th Avenue	52	5/1/2020	Central Barrio Development
2 Rio Mercado	5489 South Park Avenue	107	11/30/2021	Moore, Gregory Eric
3 Gateway	338 West Drachman Street	120	8/22/2021	La Frontera Center
4 Benedictine, The	800 North Country Club Road	257	3/6/2020	Rulney, Ross
<b>TOTAL UNDER CONSTRUCTION</b>		<b>536</b>		

**PLANNED (50+ UNIT PROPERTIES)**

	<b>Property Name</b>	<b>Address</b>	<b>Units</b>	<b>Status</b>	<b>Developer</b>
1	Trinity, The	400 East University Blvd	58	Planned	R + R Develop
2	Oro Valley Villas	East Linda Vista Blvd & North Oracle Road	64	Planned	Aerie Development
3	Tucson Landing	4570 South Landing Way	100	Planned	HCW Development
4	Hub V, The	1001 North Park Avenue	161	Planned	Core Spaces
5	Alexander, The	3915 West Aerie Drive	209	Planned	Sears Financial
6	Granada Avenue Hotel Redevelopment	475 North Granada Avenue	210	Planned	Sterling Real Estate Partners
7	Bautista, The	West Cushing Street & South Linda Avenue	253	Planned	Gadsden Company, The
8	Marana Encantada	West Linda Vista Blvd & West Twin Peaks Road	285	Planned	HSL Properties
9	Cabana Bridges	1102 East 36th Street	288	Planned	Greenlight Communities
10	Place at Silverbell Gateway, The	7430 North Silverbell Road	300	Planned	MC Companies
11	Opus on 4th	213 North 4th Avenue	323	Planned	Opus Group, The
<b>TOTAL PLANNED</b>			<b>2,251</b>		

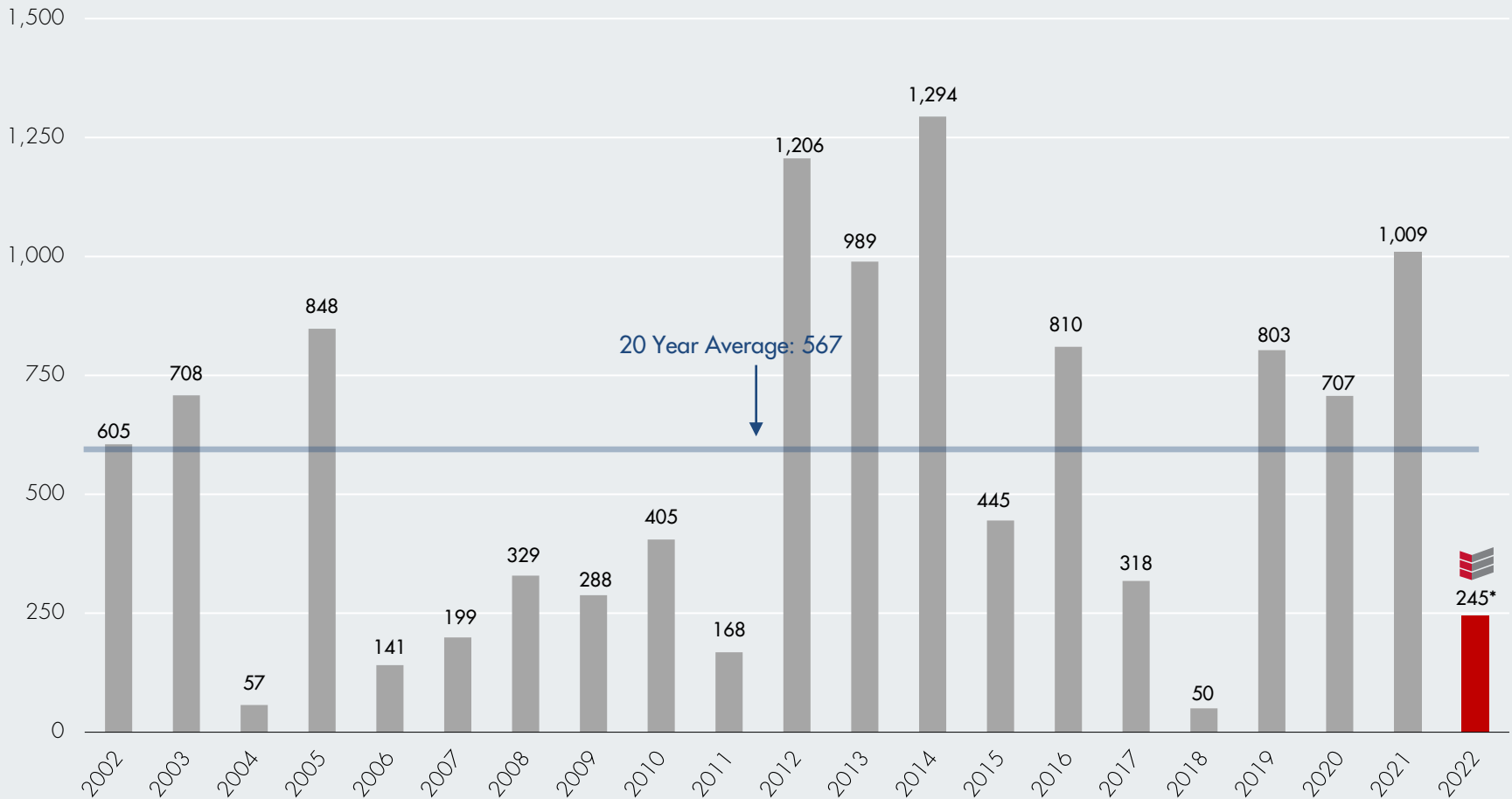
**TOTAL UNIT INVENTORY**

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**PRE-LEASE ABSORPTION RATE**
**27**
**Units/Property/Month (Avg)**


\* Project Units Delivered (YTD)

Based on when total projects are delivered, not as individual buildings/units are delivered



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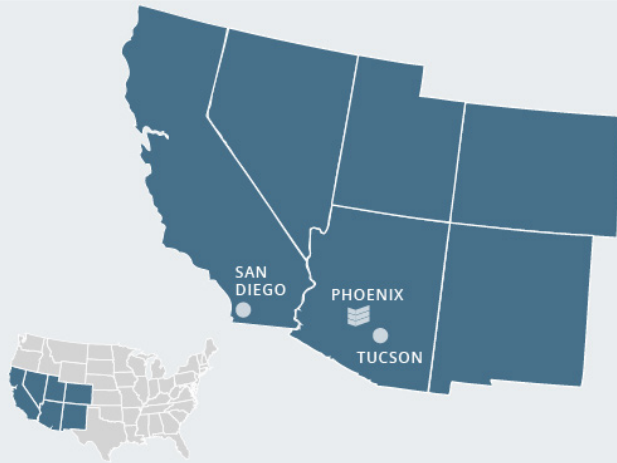
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