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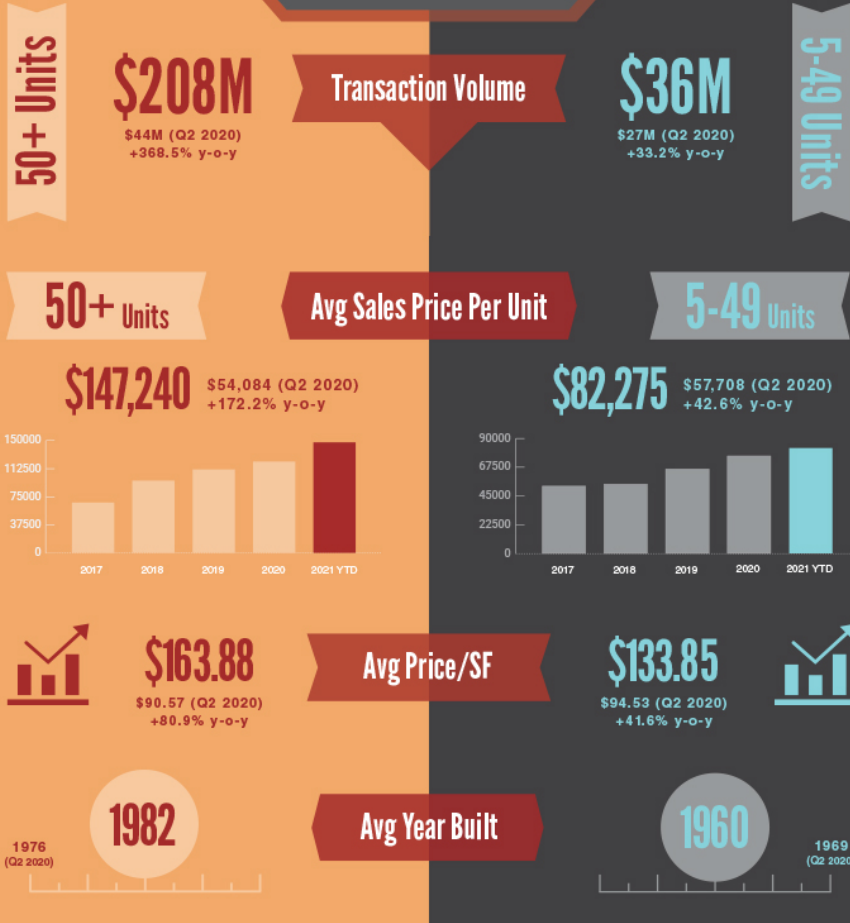
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TOTAL UNIT INVENTORY

5+ UNIT PROPERTIES: **85,884**

50+ UNIT PROPERTIES: **68,020**

Q2 2021 Sales Stats

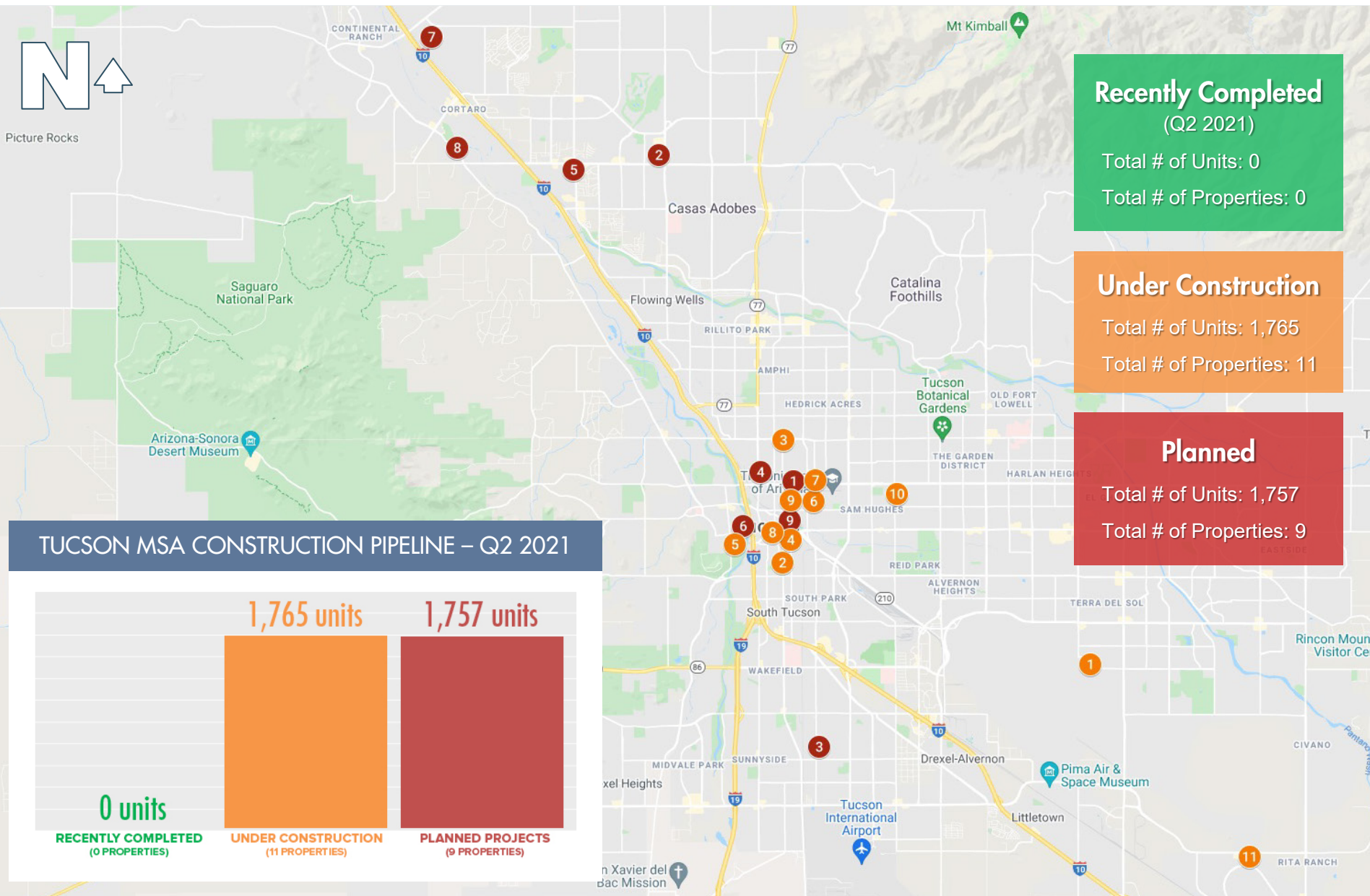


50+ UNIT PROPERTIES | Q2 2021 TRANSACTIONS BY YEAR BUILT

	Avg Price/Unit	Avg Price/SF	# of Transactions
2010+	--	--	--
2000-09	\$171K	\$177	1
1990-99	\$147K	\$148	1
1980-89	\$164K	\$198	2
Pre-1980	\$104K	\$125	3

5-49 UNIT PROPERTIES | Q2 2021 TRANSACTIONS BY YEAR BUILT

	Avg Price/Unit	Avg Price/SF	# of Transactions
2010+	--	--	--
2000-09	--	--	--
1990-99	--	--	--
1980-89	\$70K	\$125	6
Pre-1980	\$85K	\$135	30



UNDER CONSTRUCTION (50+ UNIT PROPERTIES)

	Property Name	Address	Units	Permit Date	Developer
1	Esperanza En Escalante Phase II	3680 South Calle Polar	50	10/21/2019	Gorman & Company
2	Flash, The	834 South 6th Avenue	52	5/1/2020	Central Barrio Development
3	Alborada	250 East Grant Road	64	8/3/2020	La Frontera Center
4	Gallery on Fifth, The	127 South 5th Avenue	96	5/18/2020	Rulney, Ross
5	Monier, The	160 South Avenida del Convento	122	5/22/2019	Gadsden Company, The
6	Parker, The	947 North Park Avenue	130	6/16/2020	Dinerstein Companies
7	Hub Park Avenue	1055 North Park Avenue	152	5/5/2020	Core Spaces
8	Flin, The	110 South Church Avenue	245	6/27/2019	HSL Properties
9	Union on 6th, The	340 East 6th Street	255	12/11/2019	Greystar
10	Benedictine, The	800 North Country Club Road	287	3/6/2020	Rulney, Ross
11	Encantada Rita Ranch	9300 East Valencia Road	312	12/19/2019	HSL Properties
TOTAL UNDER CONSTRUCTION			1,765		

PLANNED (50+ UNIT PROPERTIES)

	Property Name	Address	Units	Status	Developer
1	Trinity, The	400 East University Blvd	58	Planned	R + R Develop
2	Uptown	7395 North La Cholla Blvd	100	Planned	Bourn Companies
3	Rio Mercado	5489 South Park Avenue	107	Planned	Moore, Gregory Eric
4	Gateway	338 West Drachman Street	120	Planned	La Frontera Center
5	Alexander, The	SWC West Aerie Drive & North Thornydale Road	211	Planned	Sears Financial
6	Bautista, The	West Cushing Street & South Linda Avenue	253	Planned	Gadsden Company, The
7	Marana Encantada	West Linda Vista Blvd & West Twin Peaks Road	285	Planned	HSL Properties
8	Place at Silverbell Gateway, The	7430 North Silverbell Road	300	Planned	MC Companies
9	Opus on 4th	213 North 4th Avenue	323	Planned	Opus Group, The
TOTAL PLANNED			1,757		

TOTAL UNIT INVENTORY

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50+ UNIT PROPERTIES: **68,020**

PRE-LEASE ABSORPTION RATE

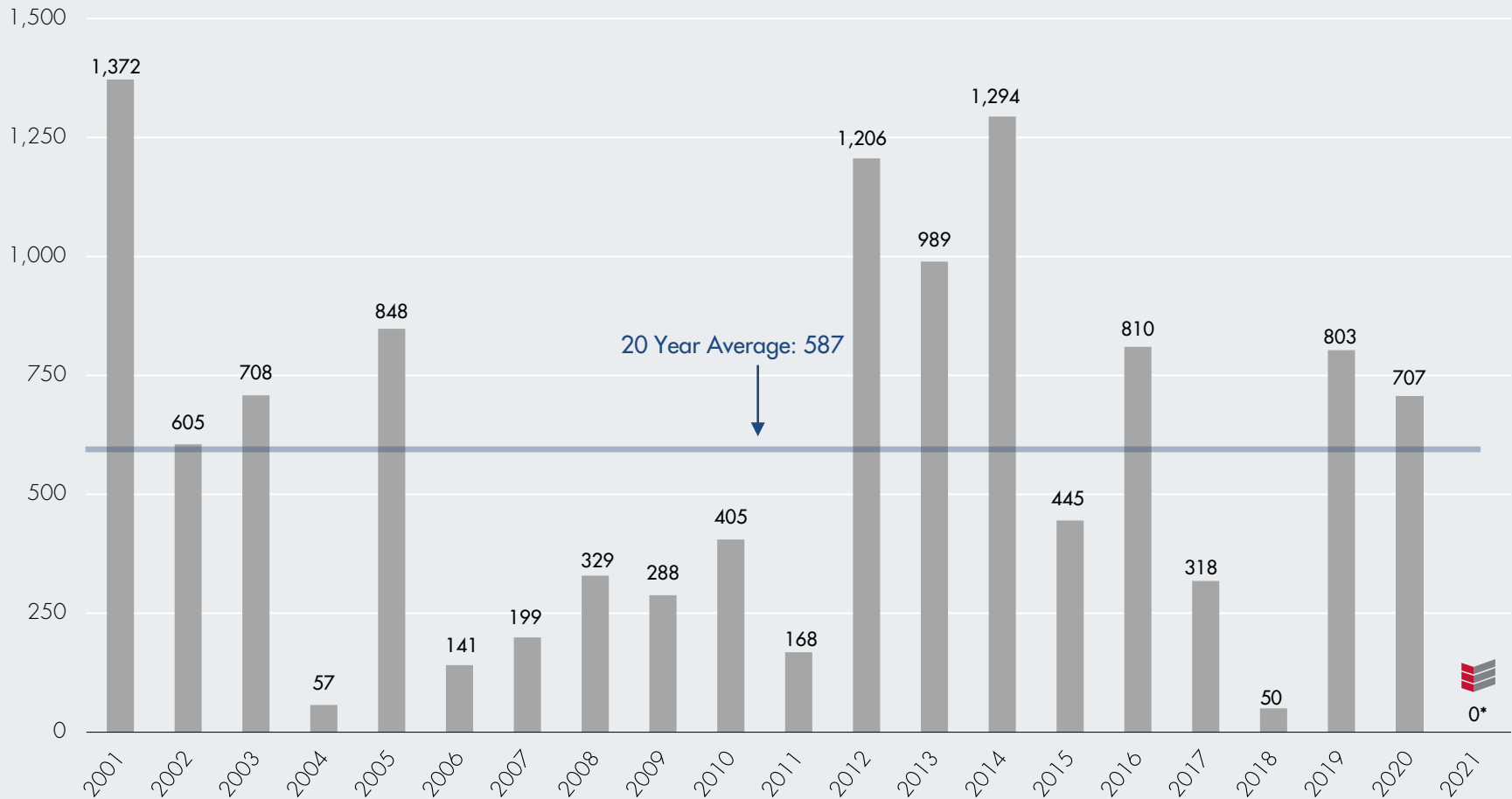
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Units/Property/Month (Avg)



* Project Units Delivered (YTD)

Based on when total projects are delivered, not as individual buildings/units are delivered



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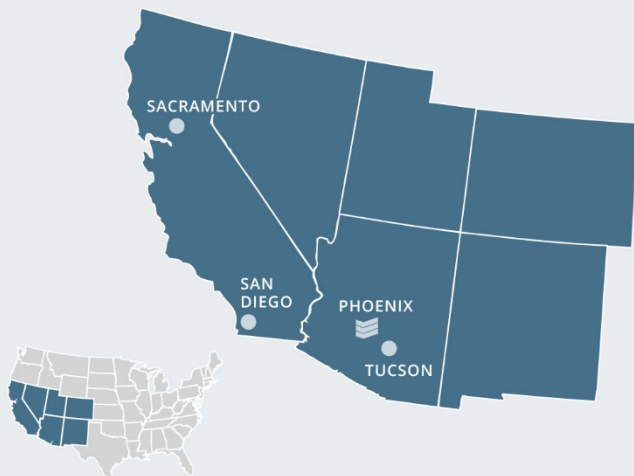
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SEASONED ADVISORS WITH REGIONAL INSIGHT

COLLABORATION & COOPERATION

Apartment Brokerage & Advisory Firm

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