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**TOTAL UNIT INVENTORY**

 5+ UNIT PROPERTIES: **84,967**

 50+ UNIT PROPERTIES: **67,103**
**Q1 2020 Sales Stats**

50+ Units

**\$484M**

 \$184M (Q1 2019)  
 +163.1% y-o-y

**Transaction Volume**
**\$35M**

 \$25M (Q1 2019)  
 +37.7% y-o-y

5-49 Units

50+ Units

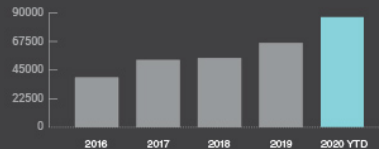
**\$147,775**

 \$125,147 (Q1 2019)  
 +18.1% y-o-y

**Avg Sales Price Per Unit**

5-49 Units

**\$86,399**

 \$65,177 (Q1 2019)  
 +32.6% y-o-y

**\$185.46**

 \$137.30 (Q1 2019)  
 +35.1% y-o-y

**Avg Price/SF**
**\$113.02**

 \$95.34 (Q1 2019)  
 +18.5% y-o-y

**1988**

 1983  
 (Q1 2019)

**Avg Year Built**
**1967**

 1961  
 (Q1 2019)

**50+ UNIT PROPERTIES | Q1 2020 TRANSACTIONS BY YEAR BUILT**

	Avg Price/Unit	Avg Price/SF	# of Transactions
2010+	\$571K	\$436	1
2000-09	\$173K	\$186	1
1990-99	\$106K	\$138	3
1980-89	\$81K	\$131	6
Pre-1980	\$86K	\$100	3

**5-49 UNIT PROPERTIES | Q1 2020 TRANSACTIONS BY YEAR BUILT**

	Avg Price/Unit	Avg Price/SF	# of Transactions
2010+	\$226K	\$208	3
2000-09	\$260K	\$181	1
1990-99	--	--	--
1980-89	\$67K	\$78	6
Pre-1980	\$64K	\$111	19



Picture Rocks

### Recently Completed

(Q1 2020)

Total # of Units: 0

Total # of Properties: 0

### Under Construction

Total # of Units: 1,633

Total # of Properties: 8

### Planned

Total # of Units: 1,209

Total # of Properties: 8

## TUCSON MSA CONSTRUCTION PIPELINE

### SNAPSTAT Q1 2020

1,633 units

1,209 units

-- units

**RECENTLY COMPLETED**  
 (0 PROPERTIES)

**UNDER CONSTRUCTION**  
 (8 PROPERTIES)

**PLANNED PROJECTS**  
 (8 PROPERTIES)

## UNDER CONSTRUCTION (50+ UNIT PROPERTIES)

	<b>Property Name</b>	<b>Address</b>	<b>Units</b>	<b>Permit Date</b>	<b>Developer</b>
1	Esperanza En Escalante Phase II	3710 South Calle Polar	50	10/21/2019	Gorman & Company
2	RendezVous Urban Flats	20 South Stone Avenue	104	2/1/2019	Karber Realty Advisors
3	Monier, The	160 South Avenida del Convento	122	3/19/2019	Gadsden Company, The
4	Collective at Main Gate, The	930 East 2nd Street	243	6/4/2019	Core Spaces
5	Flin, The	110 South Church Avenue	243	6/27/2019	HSL Properties
6	Union on Sixth, The	North 5th Avenue & East 6th Street	255	12/11/2019	Greystar
7	Encantada Continental Reserve	6101 West Arizona Pavilions Drive	304	12/12/2018	HSL Properties
8	Encantada at Rita Ranch	9300 East Valencia Road	312	12/19/2019	HSL Properties
<b>TOTAL UNDER CONSTRUCTION</b>			<b>1,633</b>		

**PLANNED (50+ UNIT PROPERTIES)**

	<b>Property Name</b>	<b>Address</b>	<b>Units</b>	<b>Status</b>	<b>Developer</b>
1	Trinity, The	400 East University Blvd	58	Planned	R + R Develop
2	Alborada	250 East Grant Road	63	Planned	La Frontera Center
3	127 South Fifth Avenue	127 South 5th Avenue	96	Planned	Rulney, Ross
4	Uptown	7395 North La Cholla Blvd	100	Planned	Bourn Companies
5	Sterling Tucson 2	947 North Park Avenue	130	Planned	Dinerstein Companies
6	Hub Park Avenue	1055 North Park Avenue	152	Planned	Core Spaces
7	Benedictine Monastery Redevelopment	800 North Country Club Road	287	Planned	Rulney, Ross
8	4th Avenue Mixed Use	213 North 4th Avenue	323	Planned	Opus Group, The
<b>TOTAL PLANNED</b>			<b>1,209</b>		

### TOTAL UNIT INVENTORY

5+ UNIT PROPERTIES: **84,967**

50+ UNIT PROPERTIES: **67,103**

### PRE-LEASE ABSORPTION RATE

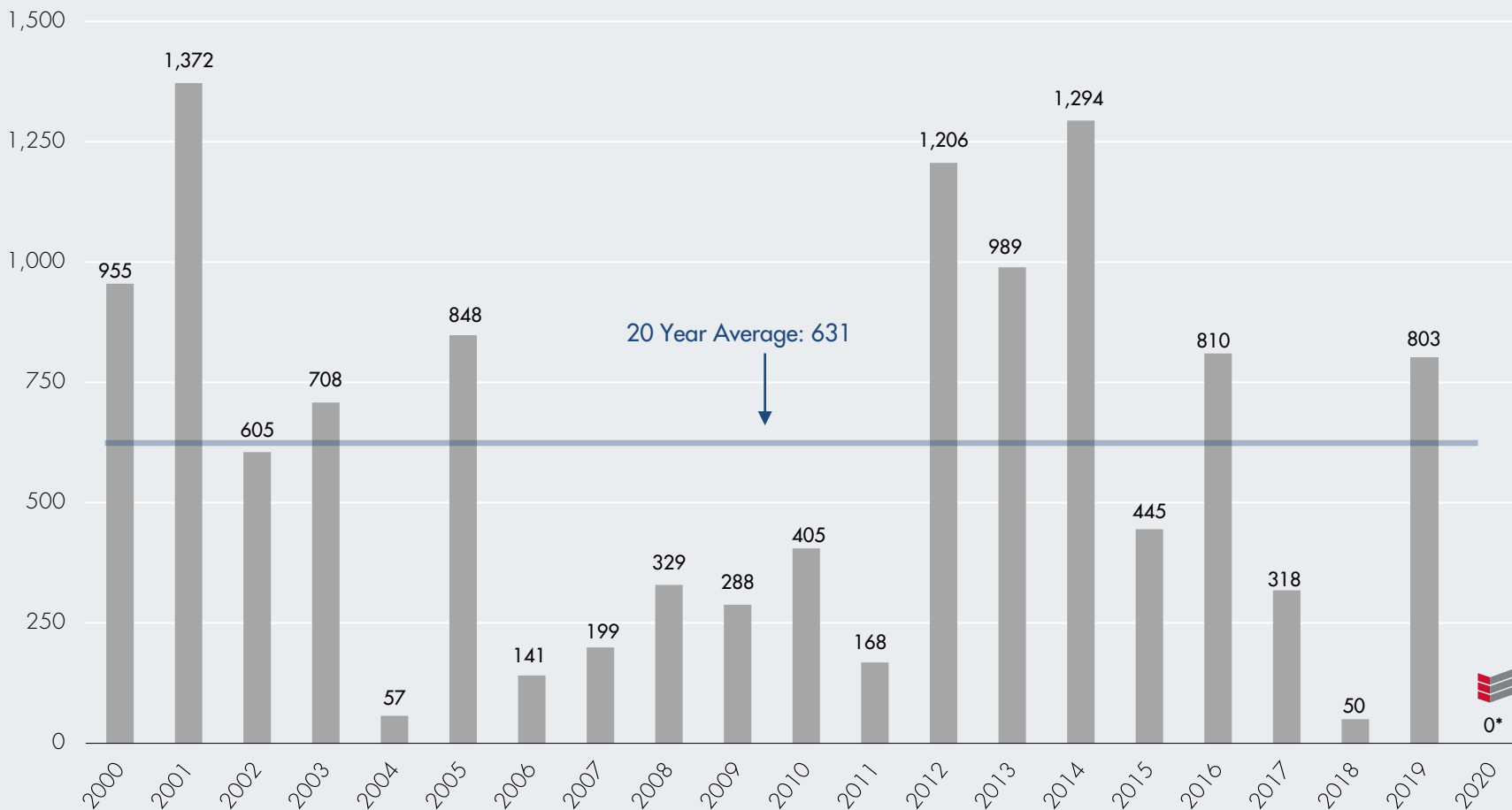
**10**

Units/Property/Month (Avg)



\* Project Units Delivered (YTD)

Based on when total projects are delivered, not as individual buildings/units are delivered



## Leading Multifamily Brokerage Team in the Western US

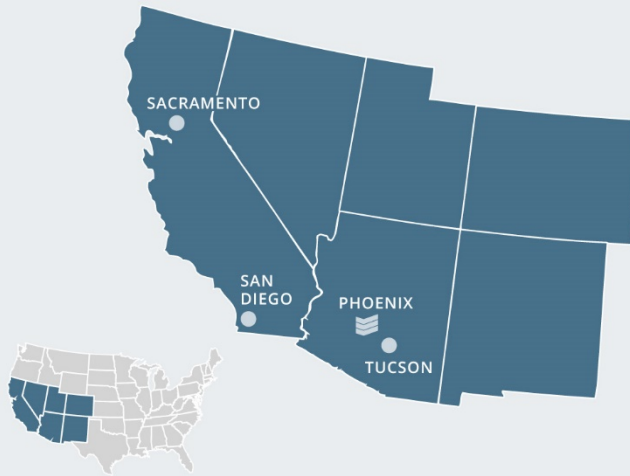
200+ YEARS OF COMBINED MULTIFAMILY BROKERAGE EXPERIENCE

SEASONED ADVISORS WITH REGIONAL INSIGHT

COLLABORATION & COOPERATION

### Apartment Brokerage & Advisory Firm

ABI Multifamily is a brokerage and advisory services firm that focuses exclusively on apartment investment transactions. The experienced advisors at ABI Multifamily have completed billions of dollars in sales and thousands of individual multifamily transactions.



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